

Media Release dated December 2nd, 2019

Strategic cooperation of the European orthopaedic companies PETER BREHM GmbH and Mathys Ltd Bettlach

The German PETER BREHM GmbH and the Swiss Mathys Ltd Bettlach have agreed on a long-term strategic sales cooperation. The contract was signed last week.

Renowned hospitals and physicians have long put their faith in the expertise of the two European orthopaedic companies. Both PETER BREHM GmbH, based in Weisendorf (DE), and Mathys Ltd Bettlach (CH), based in Bettlach, are independent family businesses and have been active in the field of artificial joint replacement for decades. PETER BREHM's core competence lies in revision endoprosthetics, while Mathys specialises in primary endoprosthetics and the manufacture of medical ceramics components.

Last week, the two companies signed the contract for a strategically long-term cooperation: Starting in spring 2020, they will collaborate as mutual sales partners, supplementing their portfolios with individual products by each other and selling them in certain countries.

As a first step, PETER BREHM GmbH is going to include Mathys' ceramic heads into its range for combination with BREHM hip stems and cups. The advantages of the ceramic heads are convincing and make them a treatment option for elderly as well as young and active patients.

Mathys is going to replace its legacy revision stem with the modular revision prosthesis MRP-TITAN by PETER BREHM, which has been established since 1993. The latter has the advantage of covering a wider range of indications while at the same time offering more intraoperative solution approaches than the previous implant did. It is expected that the respective sales will gradually start in defined markets from March 2020.

"Through this cooperation, we can decisively complement our product portfolios and our offerings on both sides. We will check whether there are possibilities for exchange of other products as merchandise. Our customers thus benefit from the many years of experience and know-how of two innovative orthopaedic companies," explains Dr. Benjamin Reinmann, CEO of the Mathys Group.

For Oliver Brehm and Marc Michel, Managing Directors of PETER BREHM GmbH, the complementary of the two companies portfolios ist he decisive synergetic advantage of the customers: "Thanks to the closing of ranks between the two time-honoured companies, our customers and their patients benefit from the best of two perfectly complementary worlds", says Marc Michel, CEO of PETER BREHM GmbH.

About Mathys Ltd Bettlach

The Swiss orthopaedics company was established in 1946 and looks back on 60 years of experience in the field of medical technology. Since November 01st, 2003, Mathys has focused exclusively on the development, production and distribution of for joint replacement products. Production takes place mainly in Switzerland but also in Germany. The company's products currently comprise hip, knee and shoulder implants, as well as synthetic bone substitute material. In 2013 Mathys entered the field of sports orthopaedics.

The company, with 12 subsidiaries in China, Germany, France, Belgium, Great Britain, the Netherlands, Italy, Japan, Austria, Australia, New Zealand and Switzerland, is owned by the Mathys and Marzo families.

About PETER BREHM GmbH

The German family business was founded in 1981 by Mr. Peter Brehm and operates worldwide with currently three subsidiaries in Japan, Austria and Switzerland, as well as distributors in numerous countries. The company focuses on the development, production and sale of implants and instruments for hip, knee and spine restorations. Innovative and efficient restoration solutions distinguish the company, which has developed into an internationally successful medium-sized company. PETER BREHM GmbH researches, develops and produces exclusively in Germany.